



## Mission Statement and Company History

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### Mission Statement

**“Maximize the prosperity of the company, thereby insuring the welfare of our employees and shareholders by providing customers with reliable, elegantly engineered and creative products and solutions for industrial gas and liquid analysis, sampling, and conditioning applications!”**

### Organization Description

#### I. Goods Produced and Services Provided

Universal Analyzers produces the finest Gas Sample Conditioning Equipment available in the world. We are proud of the quality, reliability, and attractive appearance of our products. It is due to the continued diligence of all of us that we are able to maintain our fine reputation.

Universal Analyzers produces gas sample conditioning equipment for continuous online analysis for CEMS and process applications. We provide application engineering services to our customers to assist them in selecting an effective and reliable system or combination of gas sample conditioning equipment and accessories to solve their sampling problems.

#### II. Facilities and Location

Universal Analyzers is located in Carson City, Nevada. We design, manufacture, market, and service our products entirely from this facility, and are a basic manufacturer of most of our component parts.

#### III. Universal Analyzers' History

Universal Analyzers was formed in 1990 by Ted Barben and his partners. The company has enjoyed a consistent growth, becoming the leading provider of stack gas sample conditioning equipment in North America, with an expanding presence throughout the industrialized world.

#### IV. Organizational Structure

Universal Analyzers is a Nevada corporation. Ted Barben serves as chairman of the board, with the senior staff comprised of Don Peterson, President; Jeff Kreck, Production Manager; Anders Hedqvist, CFO; Bob Bertik, Vice President of Sales.